# Seward Cruise Terminal Replacement Project Frequently Asked Questions

#### Why must the terminal be replaced?

The dock was constructed in 1966 and is nearing the end of its useful life. The pile foundation has experienced significant corrosion over its half-century lifespan. As a result, weight restrictions have been implemented.

#### How will the ARRC select a development partner for the new cruise terminal?

The selection process will include a two-phase solicitation. In the first phase, the ARRC will advertise a Request for Qualifications (RFQ) for the project. This will be a public procurement process to select the best qualified teams to receive commercial proposal invitations. Selection of the best qualified teams may include evaluation of the team's vision for development, financial ability to support this vision, and experience in delivering similar projects/ventures.

In the second phase, the best qualified teams will be invited to submit a commercial proposal for the project. The invitation will outline requirements for submitting a commercial proposal. Within these proposals teams may elaborate on their vision, propose commercial arrangements, and outline their capacity to deliver the anticipated development. ARRC will review proposal and negotiate terms to provide the Best Value which meets the project goals.

### Where can I get project development information?

Reference documents can be found on the project website at <a href="https://www.RailportSeward.com">www.RailportSeward.com</a>

## Is it possible to obtain a plan holder's list of people signed up as being interested in participating?

The list of those who have registered for the Request for Interest (RFI) or as an Interest Party can be found on the website at www.railportseward.com